

# European Curriculum Vitae

## Personal information

Surname(s) / First name(s) **Piloni Giuseppe**  
Address(es) 30/A, via Pandino, 26013 Crema, Italy  
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Fax(es)  
E-mail giuseppe.piloni@gmail.com  
Nationality Italian  
Date of birth 11-05-1969  
Gender male

## Work experience

Dates 10/2006 - today  
Occupation or position held Independent professional  
Main activities and responsibilities Strategic ICT Consultant  
Type of business or sector *ICT – Web, Media and Communication Agencies*

Dates 01/2005 - today  
Occupation or position held Independent professional  
Main activities and responsibilities Director of R&D; CTO, Chief Technology Officer  
Name and address of employer *EQUOTECH S.r.l., Segrate, Milano*  
Type of business or sector Products & services wellness oriented

Dates 04/2001 – 06/2007  
Occupation or position held Partner  
Main activities and responsibilities Director of R&D; CTO, Chief Technology Officer  
Name and address of employer *SEIcom Italia S.r.l., Milano*  
Type of business or sector Web agency

Dates 02/1999 -04/2001  
Occupation or position held Independent professional  
Main activities and responsibilities Director of Analysis and Programming division  
Name and address of employer *SEIcom Italia S.r.l., Milano*  
Type of business or sector Web agency

Dates 04/1999 – 04/2000  
Occupation or position held Independent professional  
Main activities and responsibilities Director of Analysis and Programming division  
Name and address of employer *Consulmarketing S.r.l., Milano*  
Type of business or sector Marketing

|                                      |   |
|--------------------------------------|---|
| Dates                                | 09/1997 – 02/1999                       |
| Occupation or position held          | Employee                                |
| Main activities and responsibilities | Analyst & Developer                     |
| Name and address of employer         | <i>Elettronica BiEsse S.r.l., Monza</i> |
| Type of business or sector           | Industrial automation                   |

### Education and training

|  |   |
|--|---|
| Dates  | <i>2005 – today</i>   |
| Title of qualification awarded                                 | <i>Executive MBA ICT</i>  |
| Principal subjects/occupational skills covered                 | <i>Executive MBA ICT</i>  |
| Name and type of organisation providing education and training | Politecnico di Milano, Milan  |
| Level in national or international classification              | II level master   |
| Dates  | <i>1997 - 1998</i>  |
| Title of qualification awarded                                 | <i>State examination for the qualification to the profession of Engineer</i>          |
| Principal subjects/occupational skills covered                 | <i>Qualification to the profession of Engineer</i>                                    |
| Name and type of organisation providing education and training | Politecnico di Milano, Milan  |
| Level in national or international classification              |   |
| Dates  | <i>09/1989 – 06/1997</i>  |
| Title of qualification awarded                                 | <i>University five year degree in Electronic engineering - Automation Engineering</i> |
| Principal subjects/occupational skills covered                 | Electronic hardware & software design; Automation design                              |
| Name and type of organisation providing education and training | Politecnico di Milano, Milan  |
| Level in national or international classification              | University five year degree   |
| Dates  | <i>09/1983 – 07/1988</i>  |
| Title of qualification awarded                                 | Computer science secondary school diploma (technical college)                         |
| Principal subjects/occupational skills covered                 | Software & Hardware design  |
| Name and type of organisation providing education and training | <i>ITIS Galileo Galilei, Crema</i>  |
| Level in national or international classification              | High school degree (Secondary School Diploma)   |

### Personal skills and competences

|                   |                              |
|-------------------|------------------------------|
| Mother tongue(s)  | Italian                      |
| Other language(s) | French, English (basic user) |

|                                       |   |
|---------------------------------------|---|
| Social skills and competences         | I'm particularly prone to interpersonal relations and I have a good empathic ability and analytical skills. This, united to the passion for the communication's study, allows me to live and work with who is closed to me in way amusing, satisfactory, productive and effective. From here also the passion for teaching.   |
| Organisational skills and competences | I have good skills in teams activities's organization. My previous experiences in basketball coaching, in fact, have been important to lead positively teams in the field of Electronic & Computer engineering. I enjoy working independently as well as part of a team; in both cases, my attention to details and my capability to organize time and resources efficiently are a great asset to my work, as a Coach, Teacher and Engineer.  |
| Computer skills and competences       | <p>Operating system</p> <ul style="list-style-type: none"> <li>• Microsoft MS-DOS</li> <li>• Microsoft Windows (3.x, 95, 98, 2000, XP, NT Workstation, NT Server)</li> <li>• UNIX (Linux)</li> </ul> <p>Applications</p> <ul style="list-style-type: none"> <li>• Microsoft Office ('97, 2000, 2002, 2003)</li> <li>• Macromedia Dreamweaver MX</li> <li>• Macromedia Homesite 5.0</li> </ul> <p>Program languages</p> <ul style="list-style-type: none"> <li>• C++</li> <li>• C#</li> <li>• Java</li> <li>• Visual Basic 4.0, 5.0, 6.0</li> <li>• Visual Basic .NET</li> <li>• Fortran '77</li> <li>• Assembler Z80</li> <li>• HTML</li> <li>• VBScript, JavaScript</li> </ul> <p>Database &amp; suite</p> <ul style="list-style-type: none"> <li>• Access ('97, 200, 2002, 2003) &amp; VBA</li> <li>• Sql Server (7.0, 2000, 2005)</li> <li>• Visual Studio InterDev</li> <li>• Visual Studio .NET</li> </ul> |
| Artistic skills and competences       |   |
| Other skills and competences          | MEDIASTARS Italian prize: better "Software Development Client" for Olivetti Tecnost website (2002)  |
| Driving licence                       | I have a driving license for the cars (Patente B in Italy)  |
| <b>Additional information</b>         |   |
| <b>Annexes</b>                        |   |